

## Senior Software Engineering Leader

Senior engineering leader with 15+ years leading platform, data, and product engineering organizations in high-growth SaaS environments. Proven track record of scaling teams, improving delivery predictability, reducing cloud and infrastructure costs, and translating complex technical initiatives into measurable business outcomes. Trusted partner to Product, Finance, and executive leadership during periods of growth, transformation, and operational pressure.

### Core Value Areas

- Platform, Data & Cloud Engineering Leadership
- Engineering Operating Models & Execution Predictability
- Kubernetes, Observability & Cost Optimization (FinOps)
- Org Design, Scaling & Leadership Development
- Cross-Functional Strategy with Product & Finance
- M&A / Due Diligence / Enterprise Readiness (SOC 2, GRC)

### Career Experience

Rebuy, Inc. (*Remote*) Oct 2025 – Dec 2025  
**Director of Engineering, Data & Platform**

Brought in to stabilize and assess a rapidly scaling Data & Platform engineering organization during a period of operational strain and growth.

- Evaluated and redefined team charters, ownership boundaries, and execution models** across four teams (data ingestion, platform infrastructure, billing, analytics)
- Partnered with product and executive leadership** to assess platform scalability, technical risk, and roadmap feasibility
- Established foundational engineering management practices** including capacity planning, prioritization frameworks, and execution norms

CloudZero., Greater Boston, MA (*Hybrid*) Mar 2023 – Jun 2025  
**Director of Engineering**

Led three engineering teams (22 engineers, 3 managers) responsible for cloud cost intelligence, Kubernetes observability, and core data platform capabilities at a Series B–C SaaS company.

- Scaled engineering capacity 3x in 18 months**, accelerating feature time-to-market by 40% through targeted hiring and onboarding redesign
- Delivered 25% increase in addressable market** via direct integrations with Azure, GCP, Datadog, Databricks, MongoDB, and New Relic
- Architected a Prometheus-based Kubernetes cost allocation agent**, reducing total cost of ownership by 60% and becoming a core product capability
- Improved gross margin by 8 points and reduced COGS by 15%** through platform and operational optimizations
- Increased engineering throughput by 35%** by establishing accountability-driven execution rhythms and SDLC improvements

Emissary, Inc., New York, NY (*Remote*) Dec 2021 – Dec 2022  
**Vice President of Engineering**

Directed engineering functions at a fast-paced Series A SaaS start-up, uniting development, DevOps, production support, and GRC to deliver a highly reliable, scalable cloud-native product in a high-growth environment.

- Expanded engineering capacity by 50%** with **zero regrettable attrition** through structured hiring, mentorship, and career growth programs
- Launched self-service platform**, creating a **new GTM channel projected to generate 50% of new ARR**
- Achieved first SOC 2 Type II certification**, unlocking enterprise sales and securing **\$2M+ in potential ACV**
- Improved delivery velocity by 35%** while consistently delivering within **10% of committed timelines**

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## Career Experience (continued)

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Centage Corporation, Natick, MA (*Hybrid*)

Dec 2018 – Nov 2021

### Vice President of Product & Engineering

Led product engineering and technical operations at a Series C SaaS startup, delivering a modern, cloud-native version of core financial planning platform (Planning Maestro). Directed software development, QA, product management, DevOps, and GRC for a 25-member blended team.

- **Increased delivery velocity by 30%** by introducing agile SDLC, fostering collective ownership, and strategically composing Scrum teams
- **Formed and led strategic partnership with Intuit**, integrating QuickBooks Online with Planning Maestro
- **Led sell-side technical due diligence** and investment discussions with PE and strategic buyers

Cengage Learning, Boston, MA

Sep 2017 – Nov 2018

### Vice President of Digital Commerce Solutions

Led geographically distributed agile engineering team of 65 full-time and contractor software and QA engineers, accountable for technical development and support for eCommerce, CMS, digital pricing, and product search apps. Delivered a long-term roadmap to simplify platforms, automate processes, and accelerate eCommerce performance.

- **Rearchitected eCommerce systems**, enabling business transformation from à la carte to unlimited consumption
- **Improved delivery predictability and adaptability** by implementing Scrum across engineering teams
- **Redesigned product delivery roadmap** to drive platform simplification, automation, and operational efficiency

Vantiv, Inc., Lowell, MA

May 2009 – Aug 2017

### Head of eCommerce Engineering

Fully accountable for a \$9.5M P&L, translating business strategy into technology solutions in partnership with product management, DevOps, security, compliance, and senior leadership. Collaborated with C-level executives across geographies to define and deliver technology strategies and platforms.

- **Scaled engineering team over 125%** (40 to 95 engineers with 12 leaders) to deliver exceptional product features
- **Boosted year-over-year revenue 60%** through robust technical solutions and services
- **Maintained 99.999% uptime** for a high-volume, low-latency SaaS OLTP platform

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## Additional Experience

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**Principal Software Engineer / Technical Lead**, Fidelity Investments, Marlborough, MA

**Senior Software Engineer**, Litle & Co., Lowell, MA

**Senior Software Engineer**, Geode Capital Management, Boston, MA

**Senior Software Engineer**, NerveWire, Inc., Newton, MA

**Software Engineer**, Tallan, Glastonbury, CT

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## Education & Affiliations

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**Bachelor of Science, Computer Science**

Brown University, Providence, RI

**VP of Engineering Forum**, 2018-2022

**SIM Rising Leader Forum (RLF)**, 2012

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## Technical Proficiencies

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AWS (EC2, S3, MongoDB Atlas), Snowflake, MySQL, GCP (Compute and App Engine),

Python, Docker, PostgreSQL, HTML/CSS, Java, Java Spring